

WASHINGTON TECHNOLOGY

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the **SMALL BUSINESS** report

THE FAST 50

Companies by category

Rank	Company	Growth rate*	Rank	Company	Growth rate*	Rank	Company	Growth rate*
IT services								
1	Merlin Technical Solutions Inc.	361.88%	37	Zen Technology Inc.	73.03%	Other		
4	Allen Corp. of America	188.06%	38	Metier Ltd.	70.91%	17	VBrick Systems Inc.	114.74%
5	Strategic Business Systems Inc.	183.43%	42	KeyLogic Systems Inc.	60.80%	Professional/engineering services		
6	Telesis Corp.	176.16%	43	CyberCore Technologies	57.01%	2	Z-Tech Corp.	279.63%
7	IntelliDyne LLC	174.78%	44	Hi-Tec Systems Inc.	56.90%	35	MicroPact Engineering Inc.	74.47%
10	InfoReliance Corp.	137.74%	46	Communications Resource Inc.	55.91%	36	Integrity Applications Inc.	73.89%
11	CMI Management Inc.	130.21%	48	Sycamore Associates Inc.	46.98%	40	UTD Inc.	63.60%
13	STG International Inc.	119.32%	Consulting			Systems integration		
14	SBI Technologies Corp.	117.79%	3	Optimal Solutions Integration Inc.	226.87%	18	Platinum Solutions Inc.	114.59%
15	SP Systems Inc.	115.55%	8	Enterprise Technology Partners LLC	170.20%	21	Orizon Inc.	100.19%
16	Video Networks Inc.	115.27%	9	Windward Consulting Group	140.60%	22	Knowledge Consulting Group Inc.	98.78%
20	Preferred Systems Solutions Inc.	103.70%	12	1 Source Consulting Inc.	124.28%	23	Paloma Systems Inc.	98.54%
25	e-Management Inc.	94.00%	19	Advanced Performance Consulting Group Inc.	106.92%	24	Amyx Inc.	94.15%
26	Ventura Corp.	91.30%	28	Binary Consulting Inc.	89.42%	34	Network Connectivity Solutions Inc.	75.66%
27	Corporate Professional Services Inc.	89.55%	39	SiloSmashers Inc.	67.49%	50	Ascellon Corp.	45.80%
29	Data Management Group	88.75%	41	Thomas & Herbert Consulting LLC (T&H)	62.53%			
30	Automation Technologies Inc.	83.21%	45	Wright Solutions Inc.	56.73%			
31	Artel Inc.	78.40%	47	Performance Management Consulting Inc.	50.39%			
32	Access Systems Inc.	77.10%	49	Comtech LLC	46.37%			
33	Quantech Services Inc.	76.74%						

*Growth rate is the compound annual growth rate from 2000 through 2004.

Source: Washington Technology

How we got the NUMBERS

The Fast 50 companies are ranked on how fast their government revenues grew from 2000 through 2004. This includes federal, state and local revenues. To be included, companies needed to have a minimum of \$100,000 in government revenue. They also had to meet the federal government criteria for a small business or be a member of the 8(a) program. Each company provided *Washington Technology* with its government revenue numbers, along with a statement from an independent accountant verifying the accuracy of the numbers. The companies were then ranked according to their compound annual growth rate. **See chart on back**

Rank	Company	Headquarters	Web address	Leadership	Employees	Government revenue		Growth rate*
						2000	2004	
1	Merlin Technical Solutions Inc.	Greenwood Village, Colo.	www.merlints.com	David Phelps, president and CEO	70	193,900	88,244,880	361.88%
2	Z-Tech Corp.	Rockville, Md.	www.z-techcorp.com	Verl Zanders, president and CEO	240	130,015	27,003,856	279.63%
3	Optimal Solutions Integration Inc.	Irving, Texas	www.optimalsol.com	Gurvendra Suri, CEO	275	122,798	14,017,599	226.87%
4	Allen Corp. of America	Sterling, Va.	www.allencorporation.com	A. Carl von Sternberg, CEO	139	127,314	8,766,113	188.06%
5	Strategic BusinessSystems Inc.	Herndon, Va.	www.sbsplanet.com	Gary Long,, Scott Podmilsak, co-owners	115	123,000	7,938,000	183.43%
6	Telesis Corp.	Rockville, Md.	www.telesishq.com	Payal Tak, president and CEO	330	252,420	14,681,462	176.16%
7	IntelliDyne LLC	Falls Church, Va.	www.intelldyne-llc.com	Robert L. Grey, president and CEO	191	328,000	18,700,000	174.78%
8	Enterprise Technology Partners	Orlando, Fla.	www.etpco.com	Joshua High, president	24	131,142	6,989,738	170.20%
9	Windward Consulting Group	Herndon, Va.	www.windwardcg.com	Cindy Breed, president; Sean McDermott, CEO	80	144,050	4,827,106	140.60%
10	InfoReliance Corp.	Fairfax, Va.	www.inforeliance.com	William Williams, CEO	110	667,832	21,335,012	137.74%
11	CMI Management Inc.	Alexandria, Va.	www.cmimgmt.com	Abe Abraham, president and CEO	600	1,615,286	45,364,508	130.21%
12	1 Source Consulting Inc.	Seabrook, Md.	www.1-sc.com	William Teel, president and CEO	70	165,634	4,191,121	124.28%
13	STG International Inc.	Alexandria, Va.	www.stginternational.com	Michelle S. Lee, president and CEO	500	1,453,722	33,634,456	119.32%
14	SBI Technologies Corp.	Columbia, Md.	www.sbi-tech.com	Shari Iverson, president and CEO	115	370,600	8,338,300	117.79%
15	SP Systems Inc.	Greenbelt, Md.	www.sp-systems.com	B. Swami Reddy, president and CEO	85	334,850	7,228,874	115.55%
16	Video Networks Inc.	Gaithersburg, Md.	www.videonetworksinc.com	Brett Cosor, president	11	403,302	8,661,125	115.27%
17	VBrick Systems Inc.	Wallingford, Conn.	www.vbrick.com	Frederick Geyer, CEO	103	535,029	11,376,231	114.74%
18	Platinum Solutions Inc.	Reston, Va.	www.platinumsolutions.com	Laila N. Rossi, CEO	42	137,645	2,918,620	114.59%
19	Advanced Performance Consulting	Washington	www.apcg.com	Kimberly McCabe, Ngozi Irondi, co-CEOs	30	300,000	5,500,000	106.92%
20	Preferred Systems Solutions Inc.	Fairfax, Va.	www.pssfed.com	Robert J. Hisel Jr., president and CEO	275	1,446,960	24,914,214	103.70%
21	Orizon Inc.	Rockville, Md.	www.orizon-inc.com	Romero Van Bochove, president and CEO	80	1,248,131	20,045,437	100.19%
22	Knowledge Consulting Group Inc.	Sterling, Va.	www.knowledgeCG.com	Dusty Wince CEO; Maryann Hirsch, president	71	626,783	9,786,843	98.78%
23	Paloma Systems Inc.	Annandale, Va.	www.paloma.com	Isabel C. Pedrozo, president and CEO	95	650,000	10,100,000	98.54%
24	Amyx Inc.	Alexandria, Va.	www.amyx.com	Cheryl Amyx, president and CEO	20	274,469	3,900,000	94.15%
25	e-Management Inc.	Silver Spring, Md.	www.e-mcinc.com	Olayinka Sage, president and CEO	30	255,109	3,613,232	94.00%
26	Ventera Corp.	McLean, Va.	www.ventera.com	Robert Acosta, president and CEO	90	385,692	5,164,921	91.30%
27	Corporate Professional Services	Baltimore	www.cpsi-md.com	John L. Eckenrode, president	160	962,097	12,418,493	89.55%
28	Binary Consulting Inc.	Bethesda, Md.	www.binary-consulting.com	Rose Wang, CEO	50	344,846	4,439,272	89.42%
29	Data Management Group	Hampton, Va.	www.datamanagementgroup.com	Carolyn W. Boyer, president	42	361,437	4,587,435	88.75%
30	Automation Technologies Inc.	Vienna, Va.	www.ati4it.com	Shelia J. Corbett, president and owner	35	403,728	4,549,159	83.21%
31	Artel Inc.	Reston, Va.	www.artelinc.com	Abbas Yazdani, president and CEO	182	10,900,000	110,400,000	78.40%
32	Access Systems Inc.	Reston, Va.	www.accsys-inc.com	Julie S. Lee, president and CEO	350	2,554,095	25,126,929	77.10%
33	Quantech Services Inc.	Bedford, Mass.	www.quantechserv.com	James Monopoli, pres.; Ronald Lombard, CEO	112	1,140,867	11,132,575	76.74%
34	Network Connectivity Solutions	Hagerstown, Md.	www.netconnsolutions.com	Judy York, president	135	1,814,868	17,280,019	75.66%
35	MicroPact Engineering Inc.	Herndon, Va.	www.micropact.com	Kristoffer Collo, CEO	60	759,904	7,041,040	74.47%
36	Integrity Applications Inc.	Chantilly, Va.	www.integrity-apps.com	Joseph L. Brickey, president and CEO	151	2,800,000	25,600,000	73.89%
37	Zen Technology Inc.	Bethesda, Md.	www.zentech.com	Leslie Butler, president	240	3,796,211	34,024,868	73.03%
38	Metier Ltd.	Washington, D.C.	www.metier.com	Douglas Clark, CEO	50	426,037	3,635,073	70.91%
39	SiloSmashers Inc.	Fairfax, Va.	www.silosmashers.com	Angela Drummond, president and CEO	85	2,144,111	16,871,785	67.49%
40	UTD Inc.	Springfield, Va.	www.utdinc.com	Robert Fithian, CEO	126	3,098,709	22,197,732	63.60%
41	Thomas & Herbert Consulting	Silver Spring, Md.	www.thcllc.com	Rodney Thomas, president and CEO	70	2,167,289	15,122,877	62.53%
42	KeyLogic Systems Inc.	Morgantown, W.Va.	www.keylogic.com	Jon K. Hammock, president and CEO	70	902,125	6,031,091	60.80%
43	CyberCore Technologies	Timonium, Md.	www.cybercoretech.com	Kevin F. Powderly, president	95	20,110,935	122,216,312	57.01%
44	Hi-Tec Systems Inc.	Egg Harbor Twp, N.J.	www.hitecsystems.com	Tribhuvan Singh, president and CEO	80	3,162,038	19,162,691	56.90%
45	Wright Solutions Inc.	Lanham, Md.	www.wrightsolutions.net	Lee A. Wright, president	35	942,761	5,689,227	56.73%
46	Communications Resource Inc.	Falls Church, Va.	www.cri-solutions.com	Victoria Johnson, president and CEO	80	3,343,289	19,753,646	55.91%
47	Performance Mgmt. Consulting	Alexandria, Va.	www.pmcfederal.com	Karla Lindstrom, president	150	4,114,696	21,046,809	50.39%
48	Sycamore Associates Inc.	Frederick, Md.	http://sycamore.us	Kurt Heckman, president and CEO	95	2,417,134	11,280,580	46.98%
49	Comtech LLC	Vienna, Va.	www.comtechllc.com	Shailendra Sharma, president and CIO	70	2,403,577	11,030,895	46.37%
50	Ascellon Corp.	Landover, Md.	www.ascellon.com	Ade Adebisi, president and CEO	45	1,003,713	4,535,844	45.80%



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